



**NORTH ATLANTIC TREATY ORGANISATION**

**JOINT FORCE TRAINING CENTRE**  
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Poland



TO: Potential Bidders

DATE: 06 February 2020

SUBJECT: Questions and Answers Amendment #2 to Invitation for International Bidding IFIB-ACT-JFTC 19-78 for Transportation Services during Events Conducted at Joint Force Training Centre (JFTC).

In accordance with IFIB-ACT-JFTC 19-78 Bidding Instructions – point 8 please find below the questions and answers. Published answers shall be regarded as the authoritative interpretation of the IFIB.

**Question 1**

We are a company specialising in freight forwarding, but we do not possess our fleet of busses. Nevertheless, we have an extensive list of subcontractors (carriers) which we may use to perform contract for JFTC. In light of the above, is it possible that the contractor fulfils:

- a. the conditions specified in points 9.1.1 and 9.1.2 (also: point 11 letter j) subpoints i-iii) of the IFIB) by providing JFTC documents from its direct subcontractor;
- b. the condition specified in point 9.1.3 (also: point 11 letter j) subpoints iv) of the IFIB) by providing JFTC document from its direct subcontractor;

having in mind the fact that the subcontractor mentioned above will unambiguously collaborate with the contractor if it wins the contract by making its technical resources available to the contractor?

**Answer 1**

The Bidder shall provide a minimum required paper documents listed in point 11 of the Bidding Instructions (BIs) as these documents will be evaluated by the Contract Award Committee in line with point 15 of the BIs. Consequently, it is mandatory that the Bidder documents that:

- it is authorised to perform specific activities or actions, if the law imposes an obligation to have. The Bidder must be licensed to perform national road haulage.
- possesses as a minimum of its own (or leased but not under bailment agreement) pool of 6 (six) buses. In case of leased buses the Bidder must provide evidence confirming that the Bidder is a lessee of leased bus. JFTC's intention is to allow subcontracting only for a capacity exceeding contractor's own minimal fleet of 6 buses.
- buses are meeting European Emission Standard EURO 6 (exceptionally EURO 5 may be accepted for not more than 50% of required pool of buses)

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- possesses a minimum of 10 years of experience in provision of passengers' transportation services. This requirement is applicable exclusively for a Bidder.

### Question 2

Are there any restrictions regarding the possibility of subcontracting during the performance of the contract with JFTC?

### Answer 2

Sub-contracting is possible however the successful Contractor and its sub-contractors providing services to the JFTC shall respect the JFTC General Contract Terms and Conditions (Part II of the IFIB), specifically:

- Point 3.b. and c.
- Point 5
- Point 9. d.
- Point 19. a. (2) c.
- Point 23
- Point 27

### Question 3

If the contractor is not 100% sure whether he will subcontract to a specific company during the performance of the contract, should he still indicate the potential subcontractor in the list of subcontractors, under pain of being unable to subcontract to him during the performance stage?

### Answer 3

The Bidder shall include in the Enclosure 10 only these companies that agreed formally with the Bidder to provide services as sub-contractor of potential contract with JFTC.

### Question 4

What is the intended content of the document specified in point 11 letter j) subpoints i-iv of the IFIB? Is it enough that the contractor confirms that he has the required experience or a detailed description of such an experience is required?

### Answer 4

Please refer to BIs point 11 letter j) subpoints i-iv for more details. The Bidder shall document fulfillment of these requirements.

### Question 5

What are the estimated annual costs regarding the performance of the contract to be concluded by JFTC?

**Answer 5**

The cost of the transportation varies depending on the number of events and number of passengers. The annual cost may vary between 450K PLN and 750K PLN (net).

**Question 6**

What is the estimated month number of each item to be performed during the contract with JFTC (specified on page 8 of the IFIB)?

**Answer 6**

Currently only 2020 initial plan can be presented and it can be found within IFIB on page 38 (point 4 of the Statement of Work).

**Question 7**

Is it possible that two or more contractors submit the offer together? If yes, what would be the character of their liability towards JFTC (joint and several or ordinary)?

**Answer 7**

Submission of the offer together by two or more contractors is not possible.

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